



DATE January 3, 2018
TO GCTD Board of Directors
FROM Marlena Kohler, Purchasing Manager/DBE Officer *MLK*
SUBJECT Consider Authorizing the General Manager to Award a Contract to Gillig LLC for 40-Ft Low Floor CNG Buses and for the purchase of five (5) Expansion Buses

I. EXECUTIVE SUMMARY

Award a five (5) year contract to Gillig LLC for the purchase of 40 ft Low Floor CNG Buses in accordance with Livermore Amador Valley Transit Authority's (LAVTA) Consortium RFP. Staff is also requesting approval to purchase five (5) 40-ft Low Floor CNG Expansion Buses.

II. BACKGROUND

In August of 2015, GCTD agreed to be part of Livermore Amador Valley Transit Authority's (LAVTA) consortium RFP for Category 1 (Diesel, Hybrid and CNG) and Category 2 (all electric Zero Emmission) buses. The consortium RFP will enable all participating agencies to standardize the future selection of buses, realize better pricing through volume discounts and reduce the requirement for an as-needed or annual procurement process when grant funding is available. LAVTA would be the lead agency for the consortium. Other agencies involve include Solano County Transit and the Cities of Los Angeles, Modesto, Norwalk, Santa Clarita, Tulare and Turlock.

The RFP was released in December 2015. LAVTA received four (4) responses: BYD, Gillig, New Flyer and Proterra. All four proposals were evaluated by a committee consisting of two (2) LAVTA staff members and two (2) members from other participating transit agencies.

The evaluation criteria used is as follows:

Evaluation Criteria - % weight (100% Best)	Scoring
Complete and thorough conformance with the terms and requirements of this RFP	Pass/Fail
Product Design & Performance	40 Points

GOLD COAST TRANSIT DISTRICT

Proposer's Experience & Qualifications	40 Points
Cost Proposal	20 Points
TOTAL	100 Points

The proposal from Gillig was the only proposal submitted for Category 1 but was determined by the Evaluation Committee and LAVTA legal counsel to meet all the factors set forth in the RFP.

In September 2016, LAVTA's Procurement recommended to their Board award of a five (5) year contract for the purchase and delivery of Heavy-Duty Buses in Diesel, Hybrid Drive and Compressed Natural Gas configurations (Category 1) to Gillig LLC. LAVTA elected not to award Category 2 at this time.

In October 2016, GCTD was notified of LAVTA's five (5) year contract to Gillig for the Category 1 buses. This notification also stated that as a consortium member of the RFP, GCTD is now able to purchase buses from Gillig based on the guidelines and specifications spelled out in the RFP. However, each participating agency must award its own contract separately.

In August 2017, GCTD staff requested a quote from Gillig for five (5) buses which will be used as expansion buses. The amount quoted was \$580,832.23 per bus. In 2015, GCTD purchased five (5) similar Gilligs for \$520,272.92 per bus, an 11% difference. Based on LAVTA's RFP process, staff has determined that Gillig's quote is fair and reasonable based on adequate competition.

This purchase will be funded by a Federal Congestion Mitigation and Air Quality (CMAQ) grant in the amount of \$2,478,840, with matching funds from GCTD's Capital Reserve.

A responsibility determination was also conducted on Gillig. The System for Award Management (SAM) was checked for this contractor and no results were found, nor were there any complaints filed with the Better Business Bureau (BBB). Beginning in 2014, GCTD purchased thirteen (13) Gillig buses with basically the same configuration. Maintenance staff has not had any major issues with any of the buses received. Therefore, Gillig is considered to be a responsive and responsible firm capable of meeting GCTD's requirements.

III. RECOMMENDATION

Staff recommends that the Board authorize the General Manager to execute a five (5) year contract with Gillig, LLC, a California based manufacturer located in Livermore, CA for the purchase and delivery of 40-ft Low Floor Compressed Natural Gas buses with a minimum

quantity of five (5) and maximum quantity of thirty (30) buses, with the understanding that a Board action will be obtained separately through the term of the contract to authorize the purchase of buses in quantities and configurations to be specified, in conformance with the contract documents.

Concurrently, staff is requesting the Board authorize the General Manager to purchase five (5) 40 ft Low Floor CNG Expansion Buses, in the amount of \$2,904,161.15 (\$580,832.23 per bus) and authorize up to an additional 5% for each bus (\$29,000) to cover minimal specification adjustments.

CONCURRENCE:



STEVEN P. BROWN
General Manager